



Member Application

Name: _____

Title: _____

Company: _____

Address: _____ City: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

- I. Principal Occupation:** All REIAC Members must be directly affiliated with a “principal”. In order to fulfill the mission, REIAC strictly excludes brokers, property management companies, service providers, vendors, accountants and law firms. Except for sponsor members in such industries.

Please indicate with an “X”, which of the following best describes your general business practice:

- _____ Registered Investment Advisors (RIA) possessing the discretion to invest on behalf of endowments or pension funds.
- _____ Banks, life companies and other financial intermediaries.
- _____ Owners and developers actively involved in significant real estate transactions.
- _____ Operators of real estate investment funds.

- II. Real Estate Capitalization:** The entity represented by the individual REIAC Member must be involved in significant real estate investment activity with a portfolio of acquired assets and/or discretionary capital to invest in the amount of \$50 million nationally or \$10 million locally.

Please indicate with an “X”, which of the following best describes your firm’s real estate capitalization:

- _____ \$10 million - \$25 million LOCALLY.
- _____ \$25 million - \$50 million LOCALLY.
- _____ \$50 million - \$100 million LOCALLY and/or NATIONALLY.
- _____ Over \$100 million LOCALLY and/or NATIONALLY.

III. Primary Professional Responsibilities: A REIAC Member's primary professional responsibility should involve real estate transactions. Below please find a list of REIAC-recognized primary responsibilities.

Please indicate with an "X" your area(s) of professional responsibility:

_____ Acquisitions And/Or Development.

_____ Dispositions.

_____ The Origination, Purchase Or Sale Of Real Estate Debt.

_____ National Or Regional Management Oversight Of An Asset Portfolio Whereby You Have A Vested Interest Overseeing The Transactional Side Of The Industry.

_____ The Advising of Public/Private Pension Funds, Financial Intermediaries & Institutions.

IV. Position and Experience: A REIAC Member must have at least 10 years of working experience in the commercial real estate industry and must hold a senior position within their respective firm or entity. Typically REIAC defines a "senior" position as one that starts at the Vice-President or Director level.

Please indicate your current position and the number of years experience you have within the commercial real estate industry. You are also welcome to attach your professional resume.

Position: _____ Years Experience: _____

V. References: REIAC Members have maintained a reputable position within the industry by dealing in good faith and by maintaining the highest standards of conduct. *Please indicate three (3) senior industry executives and/or one (1) REIAC Arizona Chapter Board Member who may be contacted as a membership reference:*

Name: _____ Tel: _____

Name: _____ Tel: _____

Name: _____ Tel: _____

Annual Membership Dues: \$600 <i>(please make check payable to REIAC)</i>

Apply online at reiacsouthwest.org, or mail completed application and dues payment to:

REIAC, P.O. Box 72720, Phoenix, AZ 85050
623-581-3597 (phone) 602-532-7865 (fax)
email to sheila@gettingitdone.org

If you have any questions or need assistance, please contact the REIAC Chapter Office at (623) 581-3597 or www.reiac.org.