



# When will the **GOOD TIMES END?**

NOV. 15, 2017

**4:00PM - 6:00PM**

REIAC Members: No Charge  
Non-Members: \$125.00

**ARIZONA COUNTRY CLUB**

5668 E. Orange Blossom Lane  
Phoenix, AZ 85018

✓ Register at [reiacsouthwest.org](http://reiacsouthwest.org) or email [sheila@gettingitdone.org](mailto:sheila@gettingitdone.org)

## AGENDA

3:30PM

REGISTRATION & COCKTAILS

4:00PM – 5:00PM

PRESENTATION BY  
DR. PETER LINNEMAN

5:00PM – 5:30PM

“FIRESIDE CHAT” MODERATED BY  
GARY LINHART, VIAWEST GROUP

5:30PM – 6:00PM

NETWORKING RECEPTION



### DR. PETER LINNEMAN

For over 40 years, Dr. Peter Linneman's unique blend of scholarly rigor and practical business insight has won him accolades from around the world. Dr. Linneman has advised leading corporations and served on over 20 public and private boards, and has published over 100 scholarly articles, four editions of the acclaimed book *Real Estate Finance and Investments: Risks and Opportunities*, and the widely read *Linneman Letter* quarterly report.



### GARY LINHART

Gary co-founded ViaWest Group in 2003 and leads the firm's capital markets activity, overseeing the sourcing of debt and equity for the company's various investment opportunities, including long-term programmatic and large-scale institutional investment partners. Since its founding, ViaWest has been involved in excess of \$500 million of commercial property acquisitions and developments, and currently has projects in Arizona, Colorado, Nevada and Texas.

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