

Where It Might Hurt – The CRE Boom’s Ending?

Tuesday, October 18, 2016, 7:30am – 9:00am

**REIAC Southwest
Breakfast Series
October 18, 2016
CoStar**

Sponsored by



[Online Registration Open](#)

Featured Speaker



Hans Nordby

It’s not 2012 anymore. The U.S. is 7 years into the economic recovery, much closer to the end of the cycle than that beginning. Some commercial real estate markets have falling occupancy rates, and others are still getting better. Join us for a fast paced session on the U.S. real estate markets in general, with some interesting discussion about Phoenix in particular.

Hans Nordby, Managing Director, CoStar Portfolio Strategy

Hans Nordby, Managing Director, leads a team of 65 professionals, including 50 economists and analysts, in Boston, Washington, D.C., and the United Kingdom. Mr. Nordby’s teams have assisted CoStar Group entities in expanding analytic services and products, including CoStar Market Analytics (CMA). As a result, commercial real estate investors, lenders and developers have been better armed to evaluate commercial real estate risks and opportunities with both granular market data insights and high-level macroeconomic trends. In 2012 he was made an officer of CoStar Group.

Mr. Nordby continues to advise public, private, debt, and equity commercial real estate clients on investment and lending strategies, including custom strategic research and guidance on portfolio strategy, target market selection, capital-raising initiatives, relative value and custom scenario analyses, and acquisition / disposition studies.

He is a frequent speaker at industry conferences and client-sponsored events for the clients’ investors and customers. Recent keynote addresses include NAIOP’s national conference, as well as national NCREIF and NAREIT events. Media in which he has been featured include the Wall Street Journal, the New York Times, the San Francisco Chronicle, the Washington Post, Bloomberg, NBC News, CNBC News, Time magazine and Fox News, among others. A prolific writer, he has contributed to the Journal of Portfolio Management, RMA Journal, Real Estate Investment Today, the Journal of Real Estate Portfolio Management, and ICSC Research Quarterly.

Hans received a B.A. magna cum laude in Scandinavian Literature from the University of Minnesota and an M.B.A. in Finance from Indiana University.

Honors & Awards:

Editorial Board, Real Estate Investment Today (the official magazine of NAREIT)
Fellow, Homer Hoyt Institute, 2007 - Present
President, Dover Dads Group, 2007-2009
Acting Chairperson, NCREIF Research Committee, 2011
Voting Member, Urban Land Institute
Full Member, Pension Real Estate Association
Editorial Board, Journal of Real Estate Portfolio Management

As always, continental breakfast will be provided.

Best Regards,

Mark Singerman
REIAC Southwest President

Todd Jarman
REIAC Southwest Past President
Program Chairman

Schedule:

Tuesday, October 18, 2016
7:30am Breakfast and Networking
8:00am – 9:00am Program

Location:

CoStar
2325 E. Camelback Road, Suite 110
Phoenix, AZ

Fees:

REIAC Members: Free
Invited Guests: Free – must be accompanied by a member.

We Thank Our Generous Sponsors

A.R. Mays Construction • Atwell, LLC • BBVA Compass • Butler Design Group • CivTech
Commercial Executive Magazine • First American Title Insurance Co. • KPMG
The Rockefeller Group • Town of Gilbert

The Premier National Trade Association for Commercial Real Estate Principals

Atlanta - Phoenix - Los Angeles

www.reiac.org