



## Member Application

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

- I. Principal Occupation:** All REIAC Members must be directly affiliated with a “principal”. In order to fulfill the mission, REIAC strictly excludes brokers, property management companies, service providers, vendors, accountants and law firms.

*Please indicate with an “X”, which of the following best describes your general business practice:*

- \_\_\_\_\_ Registered Investment Advisors (RIA) possessing the discretion to invest on behalf of endowments or pension funds.
- \_\_\_\_\_ Banks, life companies and other financial intermediaries.
- \_\_\_\_\_ Owners and developers actively involved in significant real estate transactions.
- \_\_\_\_\_ Operators of real estate investment funds.

- II. Real Estate Capitalization:** The entity represented by the individual REIAC Member must be involved in significant real estate investment activity with a portfolio of acquired assets and/or discretionary capital to invest in the amount of \$50 million nationally or \$10 million locally.

*Please indicate with an “X”, which of the following best describes your firm’s real estate capitalization:*

- \_\_\_\_\_ \$10 million - \$25 million LOCALLY.
- \_\_\_\_\_ \$25 million - \$50 million LOCALLY.
- \_\_\_\_\_ \$50 million - \$100 million LOCALLY and/or NATIONALLY.
- \_\_\_\_\_ Over \$100 million LOCALLY and/or NATIONALLY.

**III. Primary Professional Responsibilities:** A REIAC Member's primary professional responsibility should involve real estate transactions. Below please find a list of REIAC-recognized primary responsibilities.

*Please indicate with an "X" your area(s) of professional responsibility:*

\_\_\_\_\_ Acquisitions And/Or Development.

\_\_\_\_\_ Dispositions.

\_\_\_\_\_ The Origination, Purchase Or Sale Of Real Estate Debt.

\_\_\_\_\_ National Or Regional Management Oversight Of An Asset Portfolio Whereby You Have A Vested Interest Overseeing The Transactional Side Of The Industry.

\_\_\_\_\_ The Advising of Public/Private Pension Funds, Financial Intermediaries & Institutions.

**IV. Position and Experience:** A REIAC Member must have at least 10 years of working experience in the commercial real estate industry and must hold a senior position within their respective firm or entity. Typically REIAC defines a "senior" position as one that starts at the Vice-President or Director level.

*Please indicate your current position and the number of years experience you have within the commercial real estate industry. You are also welcome to attach your professional resume.*

Position: \_\_\_\_\_ Years Experience: \_\_\_\_\_

**V. References:** REIAC Members have maintained a reputable position within the industry by dealing in good faith and by maintaining the highest standards of conduct. *Please indicate three (3) senior industry executives and/or one (1) REIAC Arizona Chapter Board Member who may be contacted as a membership reference:*

Name: \_\_\_\_\_ Tel: \_\_\_\_\_

Name: \_\_\_\_\_ Tel: \_\_\_\_\_

Name: \_\_\_\_\_ Tel: \_\_\_\_\_

<b>Annual Membership Dues: \$425</b> <i>(please make check payable to REIAC)</i>
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**Apply online at [reiacsouthwest.org](http://reiacsouthwest.org), or mail completed application and dues payment to:**

REIAC, P.O. Box 72720, Phoenix, AZ 85050  
623-581-3597 (phone) 602-532-7865 (fax)

If you have any questions or need assistance, please contact the REIAC Chapter Office at (623) 581-3597.