

[View on Web](#) | [Print](#)

Featured Speakers

Kevin C. Donahue (Moderator)
Senior Vice President
Midland Loan Services

Thomas S. Dennard
Chief Executive Officer
Grandbridge Real Estate Capital

Kim S. Diamond
(former head of CMBS ratings at
Standard & Poor's)
Senior Managing Director,
Structured Finance
Kroll Bond Rating Agency, Inc.

William W. Landis
Chief Investment Officer
Rialto Capital

Kieran P. Quinn
(former Chairman of MBA)
Managing Director
Commercial Real Estate Finance
Guggenheim Partners

Meeting Information

Date:
Wednesday, September 7, 2011

Time:
4:30 PM - 5:00 PM
Registration & Networking

5:00 PM SHARP
Program Start Time
(please be on time)

6:30 PM
Reception

Place:
The Westin, Buckhead
3391 Peachtree Road, N.E. Atlanta, GA
30326 ([Map](#))
Phone: (404) 365-0065

RSVP Information

THIRD QUARTER MEETING CRE Capital Markets/CMBS 2.0 The Battle between Recovery and Market Turmoil

At mid-year, CMBS activity ramped up in a dramatic and necessary way. Then the debt ceiling debate, downward GDP revisions, Euro zone shudders and S&P's Treasury downgrade set in motion an intensified round of US and global capital markets upheaval. With the DOW down 17% in fewer than three weeks CRE debt availability and pricing will clearly change - but how?

REIAC assembled for our September 7th program a stellar panel to discuss initial ups and downs of CMBS 2.0. But recent events and our panel's impressive and comprehensive perspective have convinced us to broaden the scope of our September 7th discussion. How have events changed the depth and complexion of CRE debt capital markets and how will risk be priced? How will CMBS investment grade ratings be viewed in a world of sovereign downgrades? Can the renewal of CMBS 2.0 flourish in time to salvage a mountain of maturities or did that plan sustain critical injury? Will changes to rates, spreads and ratings lead balance sheet lenders to alter their CRE debt initiatives? On a broader perspective, how might US commercial real estate and its associated debt of all structures be viewed as investment alternatives by a panicked global capital universe fleeing risk in favor of 10Yr AA+ Treasuries at low 2% yields?

REIAC's September 7th program promises an outstanding panel engaged in a hardnosed discussion of market prospects and outlook for debt markets. Kevin Donahue, Senior Vice President at Midland Loan Services, will lead our panel discussion to include prominent, nationally-known representatives from Rialto Capital, Guggenheim Partners, Grandbridge Real Estate Capital and Kroll Bond Rating Agency. REIAC is pleased to host such a timely discussion with such relevance to our REIAC membership and the Atlanta real estate community.

[Register at 123signup.com](http://123signup.com) by clicking [here](#)

Fees:
Members: Free

Invited Guests:
\$75.00

Pay online with Visa, Mastercard or American Express

RSVP Information Contact
Jeff Keiley
TEL: (770) 427-9456 x7649
FAX: (770) 427-1907
jeff.keiley@atcassociates.com

We hope you'll join us at the Westin Buckhead for this important discussion and excellent networking opportunity. As always, a large array of food and an open bar will be provided following the program.

Best Regards,

Jerry Monash

Gerald S. Monash, CCIM, President

Paul Berry

Paul A. Berry, Program Committee Chairman

We thank our generous sponsors

ATC Associates Inc.

Crown Advisors

Fidelity National Title Insurance Group

Habif Arogeti & Wynne

National Real Estate Investor

Georgia State University

Grandbridge Real Estate Capital

McKenna, Long & Aldridge

Schroder Public Relations

TriMont Real Estate Advisors

Southeast Region



**The Premier National Trade Association
for Commercial Real Estate
Principals**

www.reiac.org

6 Regional Chapters
1,000 Members