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Featured Speakers

Co-Moderator -Chad Hagwood,
Senior Vice President – Berkadia
Commercial Mortgage

Co-Moderator -Matt Rocco,
Senior Vice President –
Grandbridge Real Estate Capital

Jack Gay, Managing Director,
Global Private Markets – TIAA-
CREF

Steve Jensen, Executive
Director– JP Morgan Securities,
Inc.

Mike McRoberts, Vice President
– Freddie Mac Multifamily

Chris Sweitzer, Senior Vice
President – BB&T

Mark Wilsmann, Managing
Director, Real Estate Portfolio
Management – MetLife

Meeting Information

Breaking the Logjam Part 3: CRE Debt 2.0

Have the Rules Changed?

Like springtime after the winter thaw, commercial real estate debt markets are re-opening and with surprising speed. Traditional lenders in hibernation a year ago have awoken hungry for the "right" lending opportunities at historically low rates. Whether via conduits, life companies, equity funds, commercial banks or debt funds, lending terms today are remarkably attractive to borrowers of qualifying properties, owing to unusually low interest rates. But debt is not equally available among property types, geography or borrower segments - a definite "haves" and "have-nots" environment.

In the third and most important segment of our Breaking the Logjam series, REIAC Atlanta members and Southeastern real estate debt market veterans Chad Hagwood of Berkadia Commercial Mortgage and Matt Rocco of Grandbridge Real Estate Capital will serve as co-moderators for our 3rd Quarter 2010 program assessing the CRE debt market and forecasting its continued re-emergence. Joining Chad and Matt will be an all-star national panel with daily involvement in the major sectors of the CRE debt world. If you have funding needs in the next 12 months mark your calendars for Thursday, September 16th.

As always, a large array of food and drink will be provided following the program. We thank our generous sponsors for their support: ATC Associates Inc.; Berkadia Commercial Mortgage; Crown Advisors; Fidelity National Title Group; Grandbridge Real Estate Capital; Habif, Arogeti & Wynne, LLP; Georgia State University; and McKenna Long & Aldridge. See you all on the 16th.

Best Regards,
Jerry Monash

Date:
Thursday, September 16, 2010

Time:
4:30 PM. to 5:00 PM
Registration & Networking

**5:00 PM. SHARP Program
Begins (please be on time)**

7:00 PM -- Reception

Place:
InterContinental Buckhead
3315 Peachtree Road NE
Atlanta, GA 30326

(404) 946-9000

Gerald S. Monash, CCIM, President

Paul Berry

Paul A. Berry, Program Committee Chairman

RSVP Information

[Register at 123signup.com by clicking here](#)

Fees:
Members: Free
Invited Guests:
\$75.00 by September 14th
Pay online with Visa,
Mastercard or American
Express

For Assistance Contact:
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Southeast Region

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