

PRIVATE EQUITY RIDES TO THE RESCUE!

Wednesday, December 5th, 2012 4:30pm

Featured Panel



Steve Quazzo
Pearlmark Real Estate



Peter Sotoloff
Blackstone



Randy Wolpert
Eightfold Capital



Pat Jackson
Sabal Financial



Jack Cohen
Cohen Financial
(Moderator)

REIAC 4th Quarter Program - December 5th, 2012 PRIVATE EQUITY RIDES TO THE RESCUE!

For the past four monotonous and dismal years, the commercial real estate market has operated under a cloud of bankruptcies, restructurings and value declines. More recently, multi-billion dollar pools of capital from the private equity sector have provided market stabilizing solutions to challenging debt de-leveraging, complex portfolio acquisitions and property turnarounds.

For our 4th Quarter program, REIAC has assembled a nationally prominent panel representing some of the most successful investors from the PE industry. Panelists include Steve Quazzo (CEO of Pearlmark Real Estate), Peter Sotoloff (Managing Director of Blackstone), Randy Wolpert (Founding Principal of Eightfold Capital) and Pat Jackson (CEO of Sabal Financial). Our moderator is the nationally recognized Jack Cohen, CEO of Cohen Financial and former president of CREFC and chairman of MBA's commercial board of governors.

In a wide-ranging and energetic discussion, our panel will express their opinions on subjects including:

- Where are the breakthrough opportunities for 2013?
- Which asset classes should we seek or avoid?
- Where do bubbly cap rates go from here?
- What are the solutions to unmet financing challenges?
- What is the "new normal" capital structure?
- How can local developers work effectively with private equity?
- Where does Atlanta stand among PE's southeastern investment targets?

Please join us at the InterContinental Hotel in Buckhead on December 5th for this early holiday gift to REIAC's Atlanta membership. As always, a large array of food and an open bar will be provided following the program. We thank our generous sponsors for their support: Cardno ATC; Crown Advisors; Fidelity National Title Insurance Group; Habif Arogeti & Wynne; National Real Estate Investor; Georgia State University; Grandbridge Real Estate Capital; McKenna, Long & Aldridge; and InterContinental Hotels Group. [Reserve your space now!](#)

Best Regards,

Jerry Monash, CCIM
President

Paul Berry
Program Committee
Chairman

Brian Olasov
Program Organizer

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Schedule

Wednesday, December 5, 2012

4:30 PM - 5:00 PM

Registration & Networking

5:00 PM SHARP

Program Start Time

(please be on time)

6:30 PM

Reception

Location

InterContinental Buckhead

3315 Peachtree Road, N.E.

Atlanta, GA 30326 [map](#)

Fees

Members: Free

Guests & Non-Members: \$75.00

*Pay online with Visa, Mastercard
or American Express*

Questions: Jeff Keiley, 770-427-9456 x7468 jeff.keiley@cardno.com



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