

Nine Years of Up-Cycle Prosperity; What's Next?

Wednesday, May 9, 2018

Featured Speakers



Sam Chandan
Partner &
Global Head of Strategy
Capri Capital



Chris Marinac
Co-Founder
FIG Partners



Melissa Reagen
Managing Director -
Head of Americas Real
Estate Research
TH Real Estate
(A TIAA Company)

REIAC SE 2nd Quarter Event
Wednesday, May 9, 2018, 5:00 pm
InterContinental Buckhead Atlanta
[Online Registration Open](#)

The US economy's growth cycle is nearing the nine-year mark. Starting in 2009, with the bottoming of the "Great Recession," this cycle has produced unprecedented real estate prices, transaction volume and wealth accumulation. And while job gains, employment and GDP stats remain solid, other recent signals such as triple digit swings in the Dow, trade disputes, and escalating political rancor create doubts. Given the climate, mid-2018 seems an ideal time to pause and ask, "Where will markets go from here?" And for many, "Are adjustments needed now to acquisition goals, development pipelines, lending programs or operational strategies?"

On May 9th, REIAC will look to answer both big-picture and practical questions as we explore the overall economy, commercial real estate markets and local/regional specifics. We will be aided by expert economists and real estate researchers while also gauging the views of our real estate peers. Our program will address a breadth of salient topics, including:

- The economic cycle and remaining upside
- Interest rate expectations and impacts on property values
- Real estate capital depth and investment return expectations
- Property sector performance in Atlanta and nationally
- Tax law and other political influences that impact business plans and returns

Speakers will include:

- **Dr. Sam Chandan**, Globally-known economist and partner and global head of strategy at Capri Capital, a multinational investment firm with \$4.0 billion of assets under management; and NYU Chair in Real Estate Development and Investment;
- **Chris Marinac**, Widely-quoted bank and REIT analyst and Co-founder and head of equity research at FIG Partners, one of the nation's top community bank specialists;
- **Melissa Reagen**, Managing Director - Head of Americas Real Estate Research, TH Real Estate (A TIAA Company)

As in the past, we will challenge attendees to test their views against Atlanta colleagues and our guest experts via real-time wireless polling technology. Attendees will vote their perceptions, then our panel will support or challenge these perceptions, adding interesting color and strong expertise. After the program, we will circulate a link to the questions and the audience's voting results for your further consideration.

Please join us on May 9th for this unique gathering. As always, an array of food and an open bar will be provided. We thank our generous sponsors for their support: Aprio; ATC Group Services LLC; CoStar Group; Crown Advisors; Dentons; First American Title Insurance Co.; and KeyBank Real Estate Capital. [Make your reservations now!](#)

Best Regards,

Jerry Monash, CCIM

REIAC SE President

Paul Berry

Program Chairman

Bill Leffler

Program Organizer

Greg Spick

Program Organizer

Lisette Rivera-Pauley

Program Organizer

Phil Canzian

Program Organizer

Registration Open

Schedule

Wednesday, May 9, 2018
4:30 PM to 5:00 PM
Registration & Networking

5:00 PM SHARP
Program Start Time
(please be on time)

6:30 PM
Reception

Location

InterContinental Buckhead
3315 Peachtree Road, NE
Atlanta, GA 30326 [{map}](#)

Fees

REIAC Members: Free
Invited Guests: \$75.00

Questions: Alan Agadoni, 678-581-7551 alan.agadoni@atcassociates.com

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