

**13th Annual Debt Conference - Debt Capital at the Crossroads**

**Wednesday, August 31, 2016**

**Featured Speakers**



**Gary Otten**  
MetLife Real Estate Investors  
Managing Director &  
Head of Debt Strategies



**Angela Mago**  
KeyBank  
Executive Vice President &  
Head of KeyBank Real  
Estate Capital



**Mike McRoberts**  
Prudential Mortgage Capital  
Managing Director &  
Head of Fannie Mae, Freddie Mac  
& Agency Production



**Mike C. May**  
Berkeley Point Capital  
Executive Managing Director



**Moderator:**  
**Brian Olasov**  
CREFC Policy Chairman

**REIAC SE 3rd Quarter Event**  
**Wednesday, August 31, 2016, 4:30 pm**  
**Intercontinental Buckhead Atlanta**  
[Online Registration Open](#)

As volatility has eased and the real estate bull market continues into 2016, recent events and a pending election give pause to the status of debt capital markets in the U.S.

Issues to consider:

- Will Brexit have an impact here?
- New lender regulations regarding risk retention;
- As construction lenders have applied the brakes in the first half of the year, where will construction funding come from?
- A "wall of maturities" or a "wall of opportunities"; or neither?
- With sub-2% treasuries, where is a lender to go for yield?

REIAC proudly presents another Master Class in assessing real estate lending risk with the national leaders of four of the top financing sources in the country:

- |   |  |
|---|--|
| <b>Gary Otten</b>                       | Managing Director & Head of Debt Strategies at MetLife Real Estate Investors   |
| <b>Angela Mago</b>                      | Executive Vice President & Head of KeyBank Real Estate Capital   |
| <b>Mike McRoberts</b>                   | Managing Director & Head of Prudential Mortgage Capital's market rate Fannie Mae, Freddie Mac & Agency production teams          |
| <b>Mike C. May</b>                      | Executive Managing Director & Vice Chairman of Berkeley Point Capital, one of the country's largest multifamily and CMBS lenders |
| <b>Brian Olasov</b><br><b>Moderator</b> | CREFC Policy Chairman  |

Please join us for this unique gathering of the top minds in commercial real estate finance at REIAC's 13th annual debt conference. As always, an array of food and an open bar will be provided. We thank our generous sponsors for their support: ATC Group Services LLC; Crown Advisors; Dentons; First American Title Insurance Co.; Habif Arogeti & Wynne; Georgia Primary Bank; and KeyBank Real Estate Capital.

**As we have in past years, we are opening up attendance to the entire Atlanta commercial real estate community! As a result, we look forward to a large gathering at the InterContinental Hotel in Buckhead on August 31st. [So make your reservation NOW - space is limited!](#)**

**Best Regards,**

**Jerry Monash, CCIM**  
REIAC SE President

**Jimmy Barkin**  
Program Organizer

**Paul Berry**  
Program Chairman

**Bill Leffler**  
Program Organizer

**Dave Shillington**  
Program Organizer

## Registration Open

### Schedule

Wednesday, August 31, 2016

4:30 PM

Registration & Networking

5:00 PM SHARP

Program Start Time

(please be on time)

6:30 PM

Reception

### Location

Intercontinental Buckhead Atlanta

3315 Peachtree Rd NE

Atlanta GA, 30326 [{map}](#)

(404) 946-9000

### Fees

REIAC Members: Free

Invited Guests: \$75.00

Questions: Alan Agadoni, 678-581-7551 [alan.agadoni@atcassociates.com](mailto:alan.agadoni@atcassociates.com)

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[www.reiac.org](http://www.reiac.org)